

E.J. Snyder concentrates his practice on mergers and acquisitions, private equity, venture capital, general corporate matters and commercial financing. He represents:

- Private equity funds in all aspects of leveraged buyout transactions, including portfolio company acquisitions and dispositions, senior, mezzanine, equity and seller financing, recapitalizations and portfolio company add-on acquisitions.
- Venture capital funds in all aspects of venture financings including initial, follow-on and down round financings, preferred equity structures and equity incentive plans.
- A broad range of clients in mergers, acquisitions, dispositions, joint ventures and general corporate matters.

Representative Experience

E.J.'s experience in private equity and venture capital transactions includes:

- Represented consortium of family offices in connection with \$390 million purchase of oil and gas producing properties from BP America Production Company.
- Represented manufacturer of standard and line pipe and oil country tubular goods in connection with \$200 million sale to private equity buyer.
- Represented distributor of oil country tubular goods in connection with \$250 million sale to private equity buyer.
- Represented middle market private equity fund in connection with purchase of induction heating equipment manufacturer.
- Represented middle market private equity fund in connection with acquisition of a supplier of thermal and hybrid specialty printing devices.
- Represented pipeline construction and maintenance business in connection with \$100 million sale to private equity buyer.
- Represented manufacturer of fluid compression systems in connection with \$60 million sale to private equity buyer.
- Represented middle market private equity fund in connection with \$46.5 million disposition of portfolio investment in aerospace industry.
- Represented middle market private equity fund in connection with \$30 million acquisition of paperboard and packaging manufacturer.
- Represented middle market private equity fund in connection with acquisition of biomass fuel manufacturer.



EDWARD J. SNYDER

PARTNER

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Admissions

New York

Education

SUNY Buffalo Law School, J.D.,
*magna cum laude*University of Rochester, School of
Engineering, B.S.

- Represented materials process technology company in connection with \$9 million Series D Preferred Stock financing and \$5 million Series C Preferred Stock Company and multiple convertible debt offerings.
- Represented relationship intelligence and inbox productivity software company in connection with Series C Preferred financing.

Professional and Civic Affiliations

- Secretary, Executive Committee, Board of Directors, Young Audiences of Western New York, 2014
- Leadership Buffalo, 2012
- Kiwanis Club, 2011-Present

Honors and Awards

- Recognized by *Chambers USA* from 2017-2019 in the field of Corporate/M&A
- Named to the *Chambers USA* "Up and Coming" List from 2017-2019
- Recipient, 2014 ACG New York Champion's Energy Deal of the Year Award by ACG® *New York* and *The M&A Advisor*
- Selected to the Upstate New York Super Lawyers list, 2019
- Selected to the Upstate New York Super Lawyers Rising Stars list, 2015-2018
- Cystic Fibrosis Foundation, Rising Star, 2013

Presentations

- "Steps to Start a New Business," Eyes on the Future Radio Show WHAM 1180, Greater Rochester Enterprise, January 2017
- Moderator, "Capital Strategies and Exit Planning for Successful Businesses," Rochester, NY, March 12, 2015
- Panelist, "Select Issues in Indemnification in Mergers and Acquisitions," Buffalo, NY, March 12, 2014
- Panelist, "Select Issues in Indemnification in Mergers and Acquisitions," Rochester, NY, September 11, 2013
- Speaker, "LLCs: From Formation to Special Uses," National Business Institute, Buffalo, NY, June 5, 2012

