

Mario Fallone leads the firm's Venture Capital practice. He focuses his practice on venture capital, private equity, and general corporate matters, with particular emphasis on representation of startups, strategic investors, and venture capital funds in all aspects of venture financings, including initial and follow-on financings with preferred equity and convertible debt structures. Prior to joining HSE, Mario had broad experience as a business professional in the alternative investment space, most notably with venture capital/angel, real estate, and feature film investments.

### Professional and Civic Affiliations

- Member, New York State Bar Association, Business Law Section

### Honors and Awards

- 2018 Transaction Professional of the Year, Upstate Capital Association of New York
- Recognized by *Chambers USA* from 2015-2019 in the field of Corporate/M&A
- Named to the *Chambers USA* 2015-2017 "Up and Coming" Lawyers List
- Selected by his peers for inclusion in *The Best Lawyers in America*® in the field of Corporate Law, Mergers and Acquisitions Law, and Venture Capital Law



MARIO C. FALLONE

PARTNER  
mfallone@hselaw.com

tel: 585.231.1184  
fax: 585.232.2152

### Admissions

New York

### Education

Harvard Law School, J.D.  
Hamilton College, B.A., *summa cum laude*

